

An ISO 9001:2015 Certified Institute

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## Career & Professional Development Training Institute

- |                                    |                                 |                        |
|------------------------------------|---------------------------------|------------------------|
| ● E-Accounts & E- Taxation (GST)   | ● UI/UX Designing               | ● SAP BASIS            |
| ● Direct & Indirect Tax (GST)      | ● UI Development                | ● SAP HANA             |
| ● Advanced Tally ERP 9             | ● AngularJS                     | ● SAP HANA Admin       |
| ● HR Generalist & Analytics        | ● PHP MySQL                     | ● SAP Simple Finance   |
| ● HR Payroll & IR Compliances      | ● SAS (Base + Advanced SAS)     | ● SAP FICO             |
| ● HR Social Compliances            | ● Big Data Hadoop               | ● SAP HR HCM           |
| ● HR Psychometric Test             | ● Business Analyst in Excel     | ● SAP BW/ BI-BO        |
| ● MIS & Data Analytics in Excel    | ● MS Power BI                   | ● SAP BO               |
| ● VBA/Macros & Access, SQL         | ● Business Process Analyst      | ● SAP CRM (Functional) |
| ● Advanced Excel, VBA, Access(MIS) | ● Digital Marketing/SEO/SMO/PPC | ● SAP CRM (Technical)  |
| ● Corporate Finance                | ● PHP Full Stack                | ● SAP Success Factors  |
| ● Financial Analyst                | ● MEAN Stack                    | ● HR SAP MM            |
| ● Technical Analyst (Stock Market) | ● Python Full Stack             | ● SAP SD               |
| ● Pre-Sales & Bid Management       | ● Java Full Stack               | ● SAP PP               |
| ● Software Testing                 | ● SAP ABAP                      | ● SAP PM               |

### **SAP SD course content + ( Free Advanced Excel & SQL )** **Module 1 - SAP SD course**

#### **Module 1 - Overview of Sales & Distribution**

- Organizational structures
- Sales and distribution aspect
- Materials management aspect
- Finance and accounting aspect
- Document flow and process chain
- Business Partners

#### **Module 2 - Define Enterprise Structure**

- Enterprise Structure in Sales
- Definition and Assign Organizational Elements.
- Document Types in Sales and Distribution
- Creating Master Data
- Material Master Record
- Customer Master Record
- Customer Material Info Records
- Condition Master Data
- Partner Functions
- Defining Account Groups for Partner Functions
- Creating No Ranges and Assignment

#### **Module 3 – Documents**

- Document Types and Function – Sales, Deliveries and Billing
- Document Control – Document type, item category control and determination schedule line category control and determination
- Copy Control – Requirements Data Transfer Routines document Flow.

#### **Module 4 - Pricing Type Pre-Sales Activities**

- Sales Document structure
- Inquiries
- Quotations
- Sales support

### **Module 5 - Creating, Processing and Controlling**

- Sales Order Processing
- Sales document types
- Creation of sales order with reference
- Item Categories
- Schedule lines Categories
- Partner determination

- Contracts and scheduling agreements
- Copy Control
- Log of incomplete items
- Material determination, material listing/exclusion

### **Module 6 - Delivery Processing**

- Creating and processing deliveries
- Controlling inbound and outbound deliveries
- Packing

- Packing Functions
- Good receipt and goods issue
- Stock transfer with delivery

### **Module 7 - Pricing Procedures**

- Defining and maintaining prices, surcharges, and discounts
- Condition Technique
- Condition Type
- Access Sequence
- Condition Record

- Creating condition tables, access sequences, and condition types
- Price determination
- Promotions and Rebate processing
- Definition and maintenance of prices, surcharges, and discounts

### **Module 8 - Fast Material Entry in Sales order**

- Product Proposals
- Material Listing and exclusion

- Material Determination
- Free Goods

### **Module 9 - Sales Order Types**

- Rush order
- Cash Sales

- Free of charge deliveries.

### **Module 10 - Outline Agreements**

- Contracts

- Scheduling Agreements

### **Module 11 - Special Business Processes**

- Consignments
- Bill of material Shipping
- Overview of shipping
- Shipping point and route determination
- Creating and controlling outbound delivery
- Delivery processing

- Picking
- Picking conformation
- Processing packing material
- Packing
- Goods issue

### **Module 12 - Billing Processing**

- Billing document types
- Credit and Debit memos
- Methods for crating Billing Documents
- Collective processing of billing documents
- Creation of billing documents
- Controlling billing documents
- Billing plan

- Revenue account determination.
- GST
- Posting billing document to Accounts
- Business Area account assignment
- Special Features of SD & FI Interface
- Module 13 - Copy Controls in Delivery Documents

### **Module 14 - Credit Management**

- Revenue account determination.
- GST
- Posting billing document to Accounts
- Business Area account assignment

- Special Features of SD & FI Interface
- Module 13 - Copy Controls in Delivery Documents

### **Module 15 - Advanced Topics**

- Inter Company Business Processing
- Third Party order processing
- Cross Company Stock Transfers (STO)

- Text determination
- Partner determination
- Output determination

**Module 16 - Assessment Process as below:**

- Continuous Assessments
- Practical Workshops
- Modular Assignments
- Case Studies & Analysis
- Technical Viva

**Free Offer - Module2- Advanced Excel**

**Objective:**

Provide Basic Understanding of Excel, Make user Familiar to Create Formula and give Platform to Make Good Analysis and Introduce Powerful Tools of Advanced Excel so that user can Make Advanced Analysis with the help of Those Tools

**Topics Covered**

- **Lookup & Reference Functions & Mathematical Functions**

VLookup, HLookup, Index, Match, Offset, Indirect, Address, Column, Columns, Row, Rows, Choose, Arrays Concept InLookup Formula's ,Sum, Sumif, Sumifs, Count, Counta, Countblank, Countif, Countifs, Average, Averagea, Averageif, Averageifs,

- **Text Function & Date & Time Function**

Char, Clean, Code, Concatenate, Find, Search, Substitute, Replace, Len, Right, Left, Mid, Lower, Upper, Proper, Text, Date, Day, Month, Year, Edate, Eomonth, Networkdays, Workday, Weeknum, Weekday, Hour, Minute, Second, Now, Today, Time

- **Logical Functions & Other Functions**

And, Or, If, Iferror, Not, Nested If, Isna, Isblank, Iserr, Iseven, Isodd, Islogical, Isytext, Max, Min

- **Data Management**

Data Collection Method With Data Quality, Collaboration & Security Like Share Your Workbook On Share Drive With Quality

- **Analysis**

Single/Multidimensional Analysis, Like Three Dimensional (3D) Tables  
Sensitive Analysis Like Data Table, Manual What-If Analysis, Threshold Values, Goal Seek, One-Variable Data Table,

- **Advanced Chart, Graph & Dashboard:**

Advanced Chart Technique, How To Make Dynamic Charts, Bar Charts, Pie Charts, Scatter Chart, Line Chart, Column Chart, Speedometer Chart, Gantt Chart, Two-Variable Data Table

- **Advanced Filter, Validation & Pivot Table:**

Filters (Basic, Advanced, Conditional), Sort (Ascending, Descending, Cell/ Font Color), Conditional Formatting, Data Validation, Group & Ungroup, Data split.  
Pivot Table and Charts, Import and Export data, Protect/Unprotect sheets/workbooks. Worksheet formatting and Print Display

## Free Offer - Module - 3 SQL

- **Introduction to SQL**
  - SQL Course overview
  - Installing the test environment
  - What is SQL?
  - Editors and Platforms to learn SQL
- **Complete SQL in a Class**
  - Quick-start introduction
  - Using the basic SELECT statement
  - Selecting rows
  - Selecting columns
  - Counting rows
  - Inserting data
  - Updating data
  - Deleting data
  - Import and Export data
- **Fundamentals of SQL**
  - Databases and tables
  - SQL syntax overview
  - Data Definition, Data Manipulation, Data Control, Transactional Control statements
  - Creating tables
  - Deleting a table
  - Inserting rows into a table
  - Deleting rows from a table
  - What is NULL?
  - Controlling column behaviors with constraints
  - Changing a schema with ALTER
  - Filtering data with WHERE, LIKE, and IN
  - Removing duplicates with SELECT DISTINCT
  - Sorting with ORDER BY
- **How Relationships Work in SQL**
  - Understanding joins
  - Accessing related tables with JOIN
  - Multiple related tables
- **Explaining SQL Strings**
  - About SQL strings
  - Finding the length of a string
  - Selecting part of a string
  - Removing spaces with TRIM
  - Making strings uppercase and lowercase
- **Numbers and SQL**
  - About numeric types
  - Finding the type of a value
  - Integer division and remainders
  - Rounding numbers
- **SQL Functions and Clause**
  - The Aggregate functions MIN, MAX, AVG, SUM and COUNT, UPPER, LENGTH, LOWER
  - The GROUP BY and HAVING clauses Grouping in a combination with joining
- **Triggers in SQL**
  - Concept of Trigger
  - Create Trigger for (Insert,Update,Delete)
  - Alter Trigger
  - Creating a view
  - Creating a joined view
- **Maintaining SQL Server Database**
  - Backup Database

Please find the Advanced SAP SD Training Course Duration:-

<i>Course Module</i>	<i>Course Duration</i>
SAP SD	40 - 50 (Hours)
SAP SD + Ad Excel + SQL	60 - 70 Hours

Batch Timings -

<i>Days</i>	<i>Class Available Between</i>	<i>Class Duration</i>	<i>Course Duration</i>
Saturday & Sunday	09:00   11:00   2:30   4:30	3 - 4 Hours	2 - 3 Months
Sunday	09:00   11:00   2:30   4:30	3 - 4 Hours	3 Months

Regards,  
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